



**Al. Jana Pawła II 80 lok. 116 • 00-175 Warszawa • tel. +48 222 610 100**

**Due to the dynamic growth of Peoplefone Polska S.A., we are looking for active, ambitious, and dedicated professionals specializing in the sales of telecommunications solutions (Virtual PBX, SIPTRUNK).**

**Position: SALES SPECIALIST**

Experience in the telecommunications industry and strong personal contacts with potential clients will be an additional advantage during the recruitment process.

**Job Description:**

- Actively acquiring new B2B clients
- Independent work within the assigned region (province)
- Acquiring business partners and building long-term cooperation with them
- Managing the entire sales process independently – from identifying customer needs to finalizing the order
- Conducting business negotiations and building trust with clients
- Actively seeking out and fostering long-term relationships with business partners

**Requirements:**

- Experience in the telecommunications industry is not required – we provide training and support.
- Strong communication and interpersonal skills
- Category B driving license
- Determination in achieving assigned goals and punctuality
- Ease in establishing new contacts
- Analytical thinking skills

**We Offer:**

- Base salary plus commission for acquired clients
- Company car after the probationary period
- Career development opportunities, including training and the chance to build your own sales team
- Participation in interesting, innovative projects
- Access to modern technologies
- Friendly working atmosphere in a close-knit team
- Essential work tools provided

If you are interested in joining our team, please send your CV to: **praca@plfon.pl**

Please include the following consent clause:

“I hereby consent to the processing of my personal data by Peoplefone Polska S.A. for the purpose of recruitment for the position I am applying for.”

If you also agree to have your data processed for future recruitment processes, please add:

"I consent to the processing of my personal data by Peoplefone Polska S.A. for the purposes of future recruitment processes."

**Data Controller:** Peoplefone Polska S.A.